Dr. Blackburn

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## Selling a Healthy Public

Unlike the rest of the health sciences, the field of public health usually enters the technology transfer debate after a product or process has entered the marketplace. The issue then becomes "information transfer," improving the public's well-being by publicizing the health implications and safety of industrial products and practices. The School of Public Health's new Center for Partnerships in Health Promotion is making sure that when academia and industry talk, the public listens--and benefits.

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Still being organized:

Traditionally, the School of Public Health has avoided support from industry, says Henry Blackburn, professor and head of the Division of Epidemiology. "We were approached because of work in our laboratory in the 1960s that demonstrated the cholesterol-lowering effect of vegetable oils. The vegetable oil companies were very eager to give us money, but we made a categorical decision that we would accept no money from food companies. We didn't like the idea of our research being controlled and that our academic freedom in choosing where the research was going to go would be influenced." We 2/50, in Epidemiology, wanted to be entirely free of any I ssociation with food prays or credibility in public policy for nutrition.

Blackburn continues to refuse industrial funding for basic epidemiological research. But he agrees that the time has come for public health professionals to collaborate with industry to make sure that the results of that research are publicized accurately and responsibly. "We need to be sure that the right messages are being presented to the public. The School of Public Health and its faculty need to take public health stands; we cannot be in an ivory tower," he says.

Taking a stand in a professional journal or in testimony to Congress, however, is seldom as effective as taking a stand in product advertising or merchandising, which requires cooperating with industry. "We've deliberately gotten into bed with the beef industry after them fighting us for years, because we found that through a joint educational project we really could get people to buy the leanest cuts of meat and prepare them in a healthier way," Blackburn says.

That's the kind of cooperative effort the School envisions for its new center, which will pursue professional and public education, health promotion, and disease prevention efforts with industry. Blackburn is chairman of a committee

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the message or quality of which we could control.

charged with drafting guidelines for those interactions, to make sure that product information does not become or appear as product endorsement.

"The credibility of our stand depends entirely on the credibility of our institution. And if we know that a faculty member is employed by or has a vested interest in a company, or a product, or an industry—it's a problem," he says. "Some people don't realize the chilling effect and the credibility effect, they think that if they're personally honest and their motives are good, that they're incorruptible. Well, it's much more subtle than corruption. Its a chilling effect on statements and it's the credibility of the institution that gets lost.

Once you go down this trail, I don't know how you come back."

Blackburn's committee is blazing a different trail, one that encourages faculty-industry collaborations but that oversees funding and maintains project control within the School. "There are safeguards in peer review there are safeguards in looking at whole categories of products rather than individual products, and there are safeguards in the basic motivation to develop knowledge, he says.

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