



PRIVY COUNCIL

MEDICAL RESEARCH COUNCIL
NATIONAL INSTITUTE FOR MEDICAL RESEARCH
MILL HILL · LONDON, N.W.7

Cables: NATINMED, LONDON, N.W.7

29th June, 1966

Dear Dr. Blackburn,

I am pleased to be able to tell you that I have now made preliminary arrangements with Hawksley & Sons Limited, 12, Peter Road, Lancing, Sussex, to produce a small number of shifting zero sphygmomanometers to the design developed here. Messrs. Hawksley are prepared to start with a batch of almost any size, but naturally the more firm orders they have, the cheaper the instruments will be.

Although they are originally a British firm, they are now a subsidiary of W.A. Baum Co. Inc. of New York, so that there will be no difficulty in supplying instruments to the United States, though it is unlikely that they would actually be made over there.

If you are still interested in obtaining an instrument, it would be a great help if you would write directly to Mr. W.A. Broad, Sales Manager of Hawksley's, expressing your interest and asking for an estimate for cost and delivery.

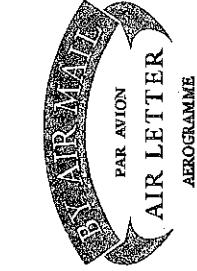
Yours sincerely,

B.M. Wright

S,
Please do this. Thanks

*Estimate for cost & delivery of
Dr. Wright's shifting zero sphygmo-
mometers.*

To open cut here



Dr. H. Blackburn,
University of Minnesota,
School of Public Health,
Laboratory of Physiological Hygiene,
Stadium Gate 27, Minneapolis,
Minnesota 55455,
U.S.A.

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Sender's name and address:

National Institute for Medical Research,
Mill Hill,
London, N.W.7.

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