Dr. Henry W. Blackburn c/o Lab. of Physiological Hygiene University of Minnesota Stadium Gate 27 Minneapolis, Minn. 55455 received U.S.A.

LAB OF PHYSIOLOGICAL HYGIENE

AUG 19 1975

Neckura Neckermann

Versicherungs-Aktiengesellschaft Lebensversicherungs-Aktiengesellschaft

Oberstedter Str. 14 6370 Oberursel 1 Telefon (06171) 691

VORSTAND

August 14, 1975 / EHK:hg

Dear Henry:

More than a year ago we organized a life insurance company as a running mate to our successful casualty company. The casualty company has now reached a premium volume of about 100 million DM and because it is financially successful we were able, in addition to financing the life insurance company, to build a very modern and comfortable home office building outside of Frankfurt.

Though our life insurance company is young we have already organized a medical department with a multiple function. In addition to life underwriting it serves as staff function to our casualty claims department in the evaluation of bodily injuries, rehabilitation and related matters. Finally, in the very near future, we will start an employee health care function. We employ two M.D.'s on a part-time basis. An experienced internist, Dr. Meiler, who has served 8 years at the American hospital in Frankfurt, spends three afternoons a week (Wed., Thursd. and Friday) in our office. He is concerned with the life underwriting and employee health department. A surgeon, Dr. Haas, who spent 3 years in the United States, serves primarily as advisor to our claims function. He spends one afternoon a week (Monday) in our office. A doctor's assistant (a level above a registered nurse) works full time.

Dr. Paul Metzger, vice president and chief medical officer of Nationwide, has helped us to organize the function. I believe that you know Paul. I am sure he does know you.

You may wonder about this lengthy introduction to the subject matter to which I am now coming:

Bill Parlin and I would be very pleased if you could visit with us in Frankfurt for a couple of days the next time you are in Europe for some informal conversations with our doctors who could profit from it. In addition there would be the pleasantness of seeing each other after a long time.

Though we could not carry the expenses of a trip of yours to Europe we are prepared to pay all additional expenses you incur in connection with the visit in Frankfurt from wherever you might be in Europe.

We should be pleased to hear from you and if you are interested in the matter to get some idea what your future schedule looks like.

With very best regards to you and your family,

Yours,

Neckura Neckermann Lebensversicherungs-Aktiengesellschaft: Aufsichtsratsvorsitzender: Peter Neckermann

Jean Runest & Bell. Il
appreciate your wishopin or
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Ernest Klepetar Robert Parlin Neckura Neckermann Versicherungs-Aktiengesellschaft Oberstedter Str. 14 6370 Oberursel 1

Registergericht: Bad Homburg HRB 1588

Germany

Dear Ernest and Bill:

I appreciate your invitation and accept it with pleasure. I'll get back to you shortly on schedulres. I only have four trips to Europe between September and November.

Cordially,

Henry Blackburn, M.D.

HB/kn

encl: Med. Opin.