

THE UNIVERSITY OF IOWA
JUNE 10, 1970

Walter M. Kirkendall, M.D.
University of Iowa
University Hospitals
Department of Internal Medicine
Iowa City, Iowa 52240

Dear Walt:

I am delighted to have your letter and interest which I shall hold in confidence.

You would be imminently qualified for insurance medicine and the main considerations should be yours, where you want to live and how much you want to earn.

Why don't you give me a buzz? I send along a list of companies and their directors. If you want to move rapidly I could pick up the phone. They are all meeting this week at the Homestead.

I have another idea. The enclosed paramedical outfit needs full or part time medical direction, with residence in Atlanta. If interested, I will put you in touch with them, and I would personally be excited if you were. I am their consultant.

Otherwise, I fear you might be disappointed a bit. The opportunities are not unique, there is little research, progress is slow, and remarkably enough, the full time jobs are not that well paid. I would guess a full time professor with practice privileges would do better.

Nevertheless, you should explore it and I would start with your acquaintance at The Equitable, Whitman Reynolds.

Let me know.

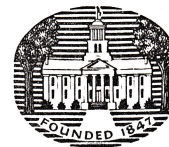
Regards,

Henry Blackburn, M.D.

HB/rs

THE UNIVERSITY OF IOWA

IOWA CITY, IOWA 52240



University Hospitals
Department of Internal Medicine

Area 319: 356-~~2800~~ 2723

If no answer, 356-1616

June 4, 1970

Dr. Henry Blackburn
University of Minnesota Section of Public Health
Laboratory of Physiological Hygiene,
Stadium Gate 27
Minneapolis, Minnesota 55455

Dear Henry:

For several reasons, the chief one being need of money to support five children who will be in college in the next two years, I have decided to explore the possibility of a job change. I am not certain I wish to move, and for this reason I would appreciate your holding my inquiry in confidence.

I write to you because of your interest in the medical aspects of the insurance industry. I have long felt that if I were considering another job I would like to explore a position in the commercial insurance field. Although I know relatively little about details, the orientation of insurance towards cardiology, metabolic diseases and epidemiology, areas in which I have either interest or competence, make me believe that I might qualify for a position.

Since you have wide contacts in the insurance field, I thought perhaps you might be able to steer me into the proper channels through which I might make inquiries. I would be interested in either a full time position or, initially, a part time position with reasonable opportunities for becoming involved full time.

I appreciate any advice you can give me in this matter. I recognize that this may be an inappropriate analysis of my assets and potential. I would especially appreciate your opinion as to whether there are unique opportunities available in this field for one interested. I will be glad to send you a curriculum vitae if you wish one.

Best regards,

Sincerely,

Walter M. Kirkendall, M.D.

WMK:slh