

December 1, 1970

Dr. Henry Blackburn
Department of Cardiology
School of Medicine
University of Geneva
Geneva, Switzerland

Dear Doctor Blackburn:

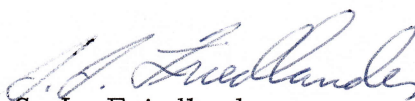
Vince has told me that he spoke to you about my unfortunate clash with Doctor Kobayashi of the University of Tokyo. Hopefully, you can help us smooth over the turbulent waters, as I had no intention of offending Doctor Kobayashi in any way.

Frankly, I have no idea as to what I said or what my actions might have been that offended him. I had a short meeting, about 15 minutes, in which I explained about the CardioPacer and how we felt it would fit in the overall cardiac rehabilitation program, and it was pretty much a repetition of several other meetings that I had with other prominent doctors in Tokyo. The two Japanese gentlemen that I had with me, one my engineer interpreter, and the other a representative of our primary source of supply in Japan both felt that what I said and the way I acted should not have created any animosity on the part of Doctor Kobayashi. However, it is quite possible that I presented my case too strongly as I truly believe in the CardioPacer and exercise rehabilitation, and overstrode my position as an engineer and not a doctor. If there is anything that you can do to help us restore Doctor Kobayashi's confidence and respect, it will be most appreciated.

It might interest you to know that I did manage to convince two of the more prominent cardiologists in Tokyo, Dr. Hinohara of St. Lukes Hospital and Dr. Hosoda of Tokyo Women's Medical College to embark on a rehabilitation program using the CardioPacer for exercise guidance. They also like very much Vince's work evaluation test, using the steps and CardioProgrammer. Good pedal ergometers and treadmills are very expensive in Japan, which certainly must account for part of their enthusiasm.

Again let me thank you for any help you may be able to give us.

Sincerely,



S. L. Friedlander
Vice President

SLF:b